

FY 20/21

# Purchase of District Fleet Vehicles

Board of Directors Meeting

07/09/2020

Item 4A



# Background



- Board approved \$530,370 for the purchase of 10 vehicles in FY21 budget
- Three (3) Ford F-550 4x4 Super Cabs (Duel Rear Wheel)
- Seven (7) Chevrolet Silverado 2500HD 4x4 Crew Cab Work Trucks
- Vehicles will cover the requirements for the new valve crew and other vehicle replacement needs within the District

# Soliciting Competitive Bids

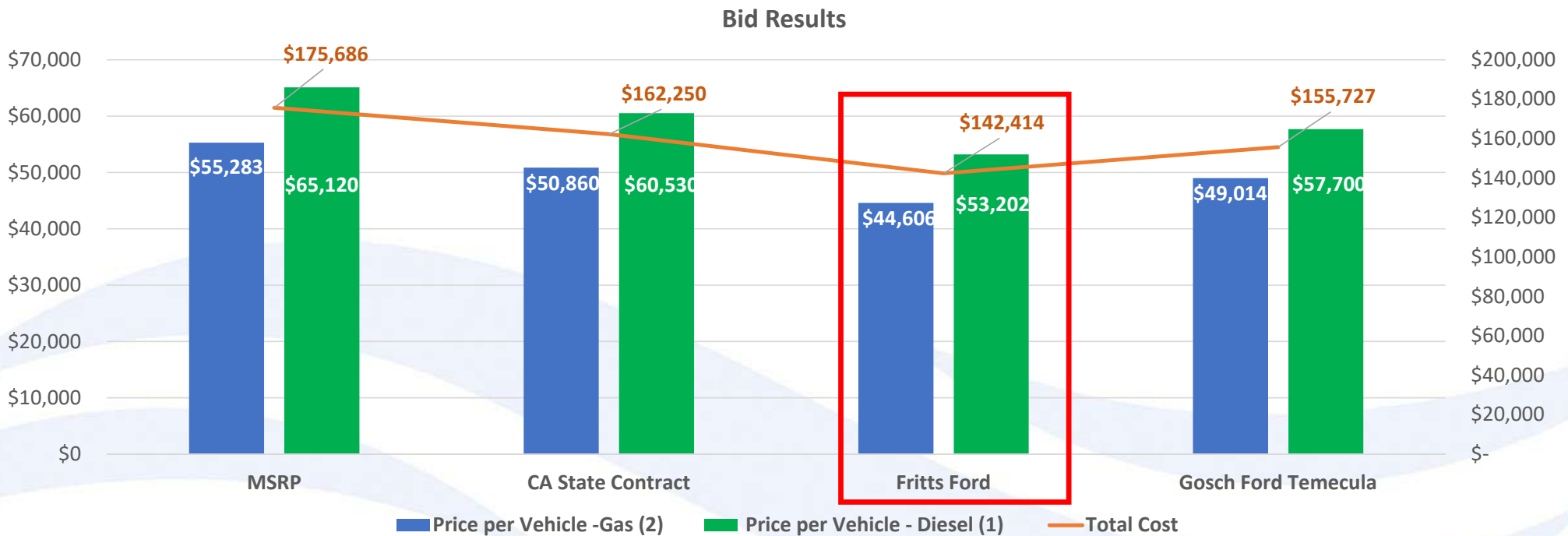


- May 29, 2020, both vehicle requirements publically solicited and advertised via District's web-based e-bidding platform PlanetBids.
- Over 30 potential bidders were notified with 10 companies downloading the solicitations
- Ford Fleet Trucks received a total of two (2) bid responses
- Chevrolet Fleet Trucks received a total of three (3) bid responses

# Bid Recap - Ford Fleet Trucks



## (3) Ford F-550 4X4 XL Super Cab DRW (Cab and Chassis Only)

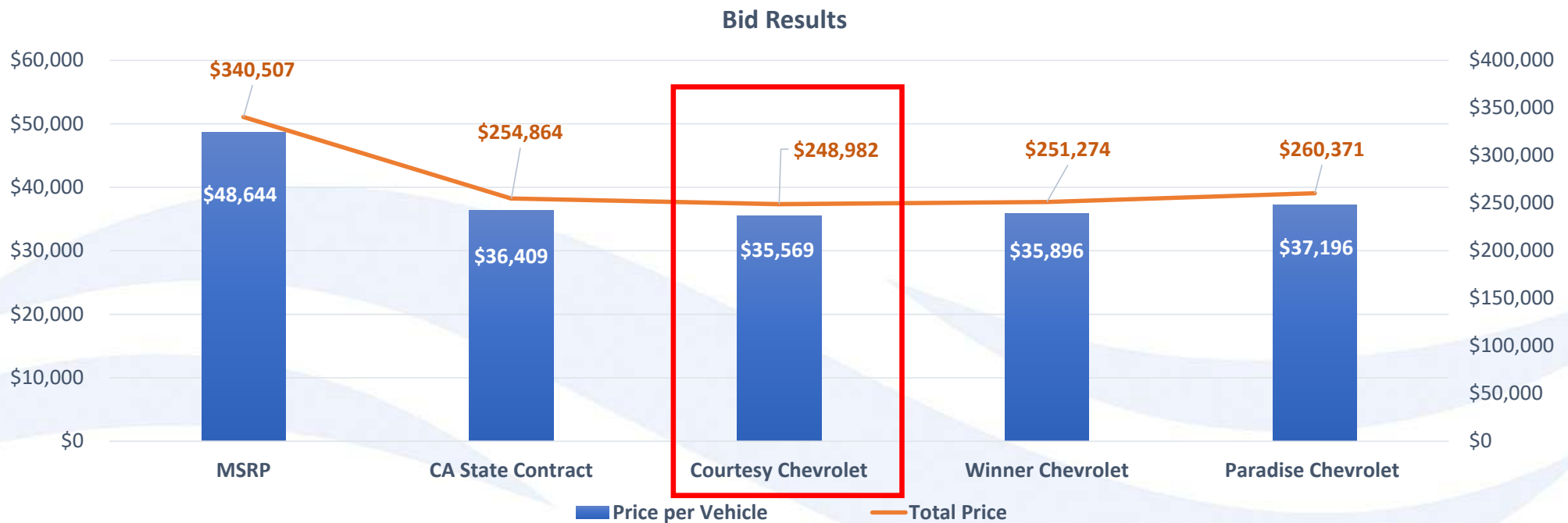


\*Each vehicle will have an aftermarket service body installed at a cost of approximately \$21,000 per vehicle (total cost \$63,000)

# Bid Recap - Chevrolet Fleet Trucks



## (7) Chevrolet Silverado 2500HD 4X4 Crew Cab Fleet Work Truck



# Aggregate Cost Savings



The price for all 10 vehicles (including the three service bodies) is \$454,396

## Aggregate Vehicle Cost Savings

<b>Savings from Next Lowest Bidder</b>	<b>\$20,153</b>	<b>5%</b>
<b>Savings from State Contract</b>	<b>\$25,718</b>	<b>7%</b>
<b>Savings from MSRP</b>	<b>\$124,797</b>	<b>32%</b>
<b>Savings from Budget</b>	<b>~\$76,000*</b>	<b>14%</b>

\*Includes estimated cost of service bodies

# Staff Recommendations



Recommend the Board of Directors authorize the Purchasing Agent to issue two (2) Purchase Orders:

- Order # 1 for **\$142,413** to Fritts Ford for Three (3) Each Ford F-550 4X4 XL Super Cab Trucks
- Order # 2 for **\$248,982** to Courtesy Chevrolet for Seven (7) Each Chevrolet Silverado 2500HD 4X4 Crew Cab Fleet Work Trucks.





# Rancho Water

WORKING FOR OUR COMMUNITY